

# **Reverse Impact Assessment Using a Regional Social Accounting Matrix<sup>1</sup>**

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## **Abstract**

Unlike traditional impact analysis, that measures the influence of a sector, or a set of like sectors, on the overall economy, we present in this note a simple reverse procedure that attempts to quantify the impact of activity changes in the overall regional economy over a specific subset of firms. We apply the procedure to a specific enclave of the chemical and basic industry sectors, which has been and still is of special significance for the development of the region. Since we feel that interdependency effects should be adequately captured, we rely on a 1995 regional Social Accounting Matrix (SAM) of Andalusia, Spain, to establish the empirical structural support for the analysis. We proceed by setting up a linear SAM model to obtain extended multipliers, then we decompose them in three categories of effects (direct, indirect and induced) under different hypotheses about the classification of endogenous and exogenous sectors. The decomposed multipliers are then apportioned to measure and distinguish the effects on the economic enclave. The results are seen to be quite robust to the exogeneity assumptions.

**Keywords:** regional enclave, social accounting matrix, SAM multipliers, input-output analysis, economic impact.

**JEL:** C670, D570, R150.

## 1. INTRODUCTION.

Impact analysis has a long tradition in different areas of applied economics and particularly in linear economic modeling. Under the assumption of technological linearity it is relatively simple to build large-scale models that capture in an analytically elementary but empirically thorough way the whole range of interdependency effects. These linear models offer a straightforward procedure to gauge how unitary exogenous inflows into sectors, or into a cluster of closely related sectors, exert and transmit their influence to the overall economy. What we attempt to study in this paper is the related but somewhat different question of detecting how exogenous changes in the economy may end up affecting a particular subset of firms within the economy. In traditional impact analysis we would explore the influence field  $\Delta E \rightarrow \Delta X$ . As an example,  $\Delta E$  can be thought of as new investment or productive infrastructures or a new economic enclave aiming to promote regional development and  $\Delta X$  a measure of the resulting additional economic activity. Here we focus instead on the field  $\Delta X \rightarrow \Delta E$  where  $\Delta X$  stands now for a global economic change in the region and  $\Delta E$  is the brought about effect on a specific enclave. Hence our aim is to capture and decompose this influence field using the structure of a linear multisectoral model of the Social Accounting Matrix (SAM) variety for the regional economy of Andalusia –a developing region located in the south of the Iberian peninsula.

It is well known that in linear multisectoral models multipliers are the key element in measuring detailed, disaggregated economic impact, as the seminal works of Stone (1978), Pyatt & Round (1979), and Defourny & Thorbecke (1984) show. Further developments by Pyatt & Round (1985), Robinson & Roland-Holst (1987), Roland-Holst & Sancho (1995) and Sonis et al (1997) attest to the continuous and innovative

use of the methodology. It is standard in multiplier analysis to distinguish between direct, indirect and induced effects of exogenous inflows. The *direct* effect of an exogenous change measures the immediate impact falling upon the recipient sectors, before adjustments in the production requirements of the other sectors take place. These additional adjustments are termed *indirect* effects. *Induced* effects, as is well known, include the feedback on total output due to the income effect on final demand generated by the apportioning to households of new labor and capital incomes. For a given SAM structure and a given endogenous/exogenous account classification there are, in fact, numerous ways of separating the resulting extended multiplier matrix. Each decomposition technique is characterized by singling out and measuring specific pathways within the underlying network of interdependencies, hence the different outcomes they provide for the same numerical SAM and same account classification. A related area of research is that of key sector analysis as initiated by Hirschman (1958) and Rasmussen (1958) and further refined by Cella (1984), Clements (1990) and other authors. This literature aims at identifying key sectors using some weighted multiplier measures or by way of hypothetical extraction or isolation methods. In both cases multiplier matrices or submatrices play a central role in the definition, detection and measurement of key economic sectors. There still are, however, unresolved theoretical issues in the key sector literature. Usually, the role of a sector is measured by the difference between initial and hypothetically adjusted (after extraction or elimination of the said sector) equilibrium output levels. But if the economy still operates after the input provided by the sector is somehow put aside, one but wonders why profit maximizing firms would have used that input to begin with. If the input is required, it cannot be dispensed with—for then production cannot keep on operating. If, on the other hand, it can be dispensed with (even hypothetically) then a revealed preference type of

argument indicates that no profit-maximizing firm would choose to use that costlier technique (at the given set of prices). To avoid these difficulties, we opt here for taking an officially designated economic enclave (the Chemical and Basic Industries Association: AIQBH<sup>2</sup>) and proceed to use a 1995 regional SAM of Andalusia to study the three-fold impact (direct, indirect and induced) of exogenous final inflows upon its activity. The Social Accounting Matrix approach is a natural methodological setup for this analysis since a SAM captures, for a given period and level of disaggregation, the complete flow of incomes in the economy but also contains an input-output table as a production subset. As mentioned before, we somehow reverse the traditional methodology that focuses on measuring overall changes due to specific sectoral changes (like new final demand). In this line of analysis, we propose a simple way for ascertaining the interaction between the enclave and the rest of the regional economy that may shed some additional light on the underlying linkages between the regional economy and one of its presumably key developing economic clusters.

For the record, the AIQBH group includes firms belonging to sectors such as “Petroleum Refineries”, “Electricity”, “Building materials”, “Basic Chemistry”, “Metal products” and “Paper and Wood products”. AIQBH was sponsored and funded by the central government in the 70’s as an attempt to infuse a long stagnant agricultural region with new industrial vigor. After a period of infant industry protection, the enclave managed to gain economic viability and it is now a fully private enterprise with a very strong economic role in the region. The enclave generates about 26% of provincial GDP and about 9% of total provincial employment. Of its gross income, 38% of its income is export generated and 23% correspond to sales to the rest of Spain with the remaining 39% being intra-region sales, which shows an apparently well balanced

sales structure. Finally, AIQBH's industrial activity represents about 70% of the province's industrial activity and 39% of total regional industrial activity (all data for 1995). In a sense, the AIQBH enclave is a good, and surprisingly successful given the overall experience, example of a industrial policy sometimes criticized for being too interventionist.

The paper is divided in three parts. Section 2 briefly sketches the multiplier methodology and database used. In Section 3 we introduce the impact indicators while Section 4 presents the empirical results. We close the paper with a section that summarizes the results and points out the limitations of the analysis.

## **2. BASIC TOOLS AND DATA.**

The SAM of Andalusia yields a compact, disaggregated representation of all value transactions taking place in the base period. We have used a recent update to 1995 of a previous SAM (SAMAND95) built by Cardenete (1998). The SAM has been compiled combining the regional input-output table and available regional accounts. It contains 37 accounts of which 25 are production sectors. The remaining accounts include two primary factors (labor and capital), plus the standard consumption, savings/investment, government and external accounts. Lack of information prevented the distinction of several representative consumers. This restriction, however, does not affect the proposal below since we do not attempt to capture any distributional impact.

Using the SAM two modeling options are selected. The first is the standard input-output model for which a Leontief inverse  $M^L$  is calculated:

$$M^L = (I - A)^{-1} \tag{1}$$

and where  $A$  stands for the matrix of direct technical coefficients and its dimension coincides with the number of productive sectors in the economy. The second option postulates an enlarged linear model where the endogenous sectors include the production sectors as well as the two primary factor (labor and capital) accounts and final demand accounts. The inclusion of these accounts aims at incorporating the feedbacks that, originating from exogenous inflows, affect first activity levels, to then expand into additional factorial incomes that finally revert into additional final demand so that the feedback mechanisms can roll over again.

Let  $A_m$  be the enlarged squared matrix of direct propensities computed from the SAM. The inverse multiplier matrix  $M^S$  calculated as:

$$M^S = (I - A_m)^{-1} \quad (2)$$

will measure the direct, indirect and induced effects of the incorporated endogenous links. The matrix  $M^S$  reduces to the Leontief inverse  $M^L$  when the dimension  $m$  of the matrix  $A_m$  matches the number of production sectors. To perform the impact analysis we need matrix  $M^S$  to be reduced to conform to the dimension of matrix  $M^L$ .

The difference between the multiplier matrices,  $M^S$  and  $M^L$  measures the *induced* effect due to the added endogeneity, while the *direct* and *indirect* effects are measured by  $M^L$ . They all can be distinguished by using the following three components:

$$\text{direct effect:} \quad M_1 = I + A \quad (3)$$

$$\text{indirect effect:} \quad M_2 = M^L - I - A \quad (4)$$

$$\text{induced effect:} \quad M_3 = M^S - M^L \quad (5)$$

since it is always the case that:

$$M^S = (M^S - M^L) + (I + A) + (M^L - I - A) \quad (6)$$

Notice that this decomposition follows more closely the criteria laid out by Jensen and West (1980) for Leontief type I and type II multipliers than the more common multiplicative or additive multiplier decompositions. Unlike them, however, we consolidate what Jensen and West term initial and first-round effects into a single composite direct effect. The general assumptions under which extended multipliers can be calculated and have an economic interpretation can be found in the seminal work of Pyatt & Round (1979).

### **3. IMPACT INDICATORS.**

To ascertain how the output of the AIQBH firms reacts and adapts to the changing external environment we first need to define some indicators that capture the overall effect generated upon the firms by, say, a change in final demand. Secondly, we then may use the multiplier information –using the above distinction of direct, indirect and induced effects– to single out for each indicator the threefold decomposition. Needless to say other matrix decomposition types, such as those of Pyatt & Round (1979), Robinson & Roland-Holst (1987), or Sonis et al (1997), could be used in what follows. Our choice is justified in its simplicity and its resemblance to the more classical multiplier interpretation (see Jensen and West, 1980).



An implicit assumption is that of technological homogeneity between enclave and non-enclave firms within the chemical and basic industry sectors. They may differ by size or location but not by their technical characteristics. This allows us to adopt sector-wide homogeneous coefficients that are therefore applicable to all of the enclave firms. Let us now consider coefficients  $\alpha_k$  that measure the share of output of AIQBH firms in sector  $k$  over total output in sector  $k$ . Then we can define the combined gross output effect on the AIQBH sectors due to an exogenous inflow initiated in production sector  $j$  ( $j=1, 2, \dots, 25$ ) by:

$$O_j = \sum_{k \in K} M_{kj}^S \cdot \alpha_k \quad (7)$$

where  $K$  is the subset of production sectors belonging to the AIQBH group and  $M_{kj}^S$  is the incremental gross output in sector  $k$  necessary to accommodate a unit increase in the exogenous inflow accruing to sector  $j$ . The decomposition of the matrix multiplier,  $M^S = M_1 + M_2 + M_3$ , permits likewise to obtain a three-figure impact indicator of  $O_j$ , one for each component matrix.

A complementary way of looking at the problem consists in measuring the impact upon the firms within each of the  $K$  chemical and basic industry sectors of a unitary expansion in final demand. For the sake of simplicity we will consider that the unitary increase is apportioned among all 25 productive sectors according to the share of each sector on benchmark final demand. Let therefore  $\beta_j$  denote the share of each productive sector's final output over total final output. Then we can measure the impact of a unitary expansion of final demand on the firms of AIQBH belonging to sector  $i \in K$  by:

$$D_i = \sum_{j=1}^{25} M_{ij}^S \cdot \alpha_i \cdot \beta_j \quad (8)$$

As with (7), indicator  $D_i$  can be decomposed into its direct, indirect and induced components by using the component matrices  $M_1$ ,  $M_2$  and  $M_3$ , respectively. Data for determining the  $\alpha_i$  and  $\beta_j$  coefficients has been obtained from AIQBH's annual report (1996).

#### 4. EMPIRICAL RESULTS.

We use the SAM for Andalusia to compute multipliers under three scenarios. In the first scenario the distinction between endogenous and exogenous sectors is the standard one in the literature. Endogenous sectors include production activities, primary factors and consumption. The results of using the multipliers for obtaining indicator  $O_j$  appear in Table 1A. In the second scenario, following Robinson & Roland-Holst (1987), we add a new layer of endogeneity by including the savings/investment account within the endogenous sectors. This has the effect of adding explanatory capacity in the circular flow of income. The results appear in Table 1B. In the third scenario we substitute the capital account for the external account and re-run the calculations. This procedure takes care of inflow changes that, while originating externally, may have an effect on cluster firms' through the external account. Table 1C reports these results. In like manner, Tables 2A, 2B and 2C present the decomposition for our second impact indicator  $D_i$ .

Looking at Table 1A we observe that the largest impact on the AIQBH industries arise from unit exogenous inflows into sector 12, "Metal Products". This result agrees with the fact that this sector is one of the leading sectors of the cluster of AIQBH

industries. In fact, the largest effects correspond, in general but not always, to exogenous inflows accruing to the sectors where AIQBH is present (in descending order: 5, “Refineries”, 11, “Chemicals”, 18, “Wood products”, 20, “Construction”, 6, “Electricity”, and 10, “Building materials”). Here the exception is the “Construction” sector that generates a larger effect on the AIQBH industries than sectors like “Electricity” and “Building materials” where the AIQBH industries are well represented. The analysis hence reveals the quantitative value of the underlying links between “Construction” and “Building materials”.

Similar results are observed when we enlarge the set of endogenous accounts by way of including the capital account (savings/investment) in the endogenous class. The more encompassing endogeneity gives rise, as expected, to higher multiplier values as we can see in Table 1B. The *leading* sectors are, however, the same as in the previous exercise showing that impact results are quite robust to the chosen levels of endogeneity. The same considerations apply to the *least inducing* sectors. Sectors 13, “Machinery”, 4, “Extractives”, and 14, “Automobiles” yield in both cases the smallest impact on the AIQBH industries. The fact that these results are robust suggests that the existence of feeble links between the basic industries in the AIQBH cluster and some of the manufacturing industries in the region may be quite structural since they are observed under both scenarios. This points out the general need of assessing results under alternative scenarios whenever possible. This we do in Table 1C where we introduce the external account in place of the capital account within the set of endogenous accounts. The general observation is that multiplier values rise quite substantially revealing that the structure of the enclave in the regional economy is more

responsive to this closure rule. Still, the five leading sectors coincide with those of the previous exercises.

**(table 1A)**

**(table 1B)**

**(table 1C)**

From an aggregate perspective, however, Tables 1A and 1B show a shift in the distribution of weights among the three distinct effects. In the standard endogeneity case of Table 1A the largest weight is that of the direct effects (73.57 percent of total effect) whereas induced effects (with a share of 17.26 percent ) out weights aggregate indirect effects (with only a 9.17 percent of total effect). When we include the Capital account as an endogenous sector, we can observe in the aggregate results of Table 1B there is a shift towards larger overall induced effects, but this should nonetheless be expected from the enlargement of the endogenous sectors. This observation turns out to be even more dramatic when we consider the results in Table 1C where induced effects now prevail in absolute value over combined direct and indirect effects. This shows again a higher structural dependency of the enclave on the interdependency effects of the external account. Beyond the figure of direct sales to exports (38% as reported previously), the analysis suggests a greater vulnerability than anticipated to the external account influence.

To complement the above analysis, we now briefly turn to assess the impact on the AIQBH industries of a unitary increase in final demand apportioned among sectors according to benchmark final demand weights. Tables 2A, 2B, and 2C show the numerical results again under the same scenarios. Sectors 5, “Refineries”, 11, “Chemicals”, and 12, “Metal Products” receive the most stimuli on their output in all three scenarios although Sector 12, “Metal products”, is not in this case the leading sector as it was in the previous analysis. The order is not preserved, however, when we consider the endogenous external account case with sector 11, “Chemicals”, being now the top receiving sector. The level of robustness in the results, and the possibility to trace them to the distinct role played by the external account, provide a sounder knowledge and a better understanding of the underlying structure of the AIQBH cluster of firms, as well as of its role in the regional economy of Andalusia.

**(table 2A)**

**(table 2B)**

**(table 2C)**

## **5. CONCLUDING REMARKS.**

We have studied in this paper how to use the rich multiplier information that can be obtained from a SAM in order to appraise the impact of exogenous final demand changes on specific firms of specific sectors. Applying the decomposition of total multipliers into their direct, indirect and induced parts on our two impact indicators we have been able to better visualize and quantify the role that the regional economy exerts over the specific AIQBH subset of firms. The technique we use is admittedly very

simple, but easily implementable, and fits well within the standard homogeneity assumptions of the SAM model. The quantitative information that we obtain allows us to single out the most and least responsive sectors in front of exogenous changes under a triple approach regarding endogeneity. Different endogeneity picks up different influence circuits as the results here point out. Interdependency through the external account seems to play, for instance, a more pivotal role than interdependency through the capital account suggesting a greater potential vulnerability of the enclave to external account transmitted fluctuations in final demand.

Industrial policy in Spain, as in many other countries, has been directed to a large extent to support economic enclaves in some of its most needed regions in order to create an industrial base that could help to improve their economic prospects. An empirical appraisal of the links between an economy and its enclaves could thus provide better information to continue, redesign or simply discontinue this type of policies. In our case, it would be interesting, indeed necessary, to complement the work presented here with a complementary analysis of the impact that the AIQBH firms have on the andalusian economy. This would close the circuit (i.e.  $\Delta E \rightarrow \Delta X \rightarrow \Delta E$ ) and would yield more complete insights. The problem is that the information required to do this analysis (sectoral disaggregation of final and intermediate sales by AIQBH firms) is reserved and not publicly available. The economic methodology is, however, available and ready for whenever data turns out to be available.

Finally, the usual conceptual and data restrictions apply and should be made explicit. The SAM presupposes a rigid production and consumption technology that assumes away any price sensitive adaptability to a changing environment. This

limitation is well known and unavoidable if we choose to use a SAM model. However, we can always interpret the results as short-term, fix-price adjustments within the initial economic structure. Using unitary changes in final demand and apportioning them among sectors by final demand weights is of course a proxy for average real-world changes that are seldom available at the detailed sectoral level of a SAM or input-output table. Ex-post exercises can be performed when new tabular data is published, but unfortunately the current publication lag is about four years for this kind of data. However, performing this ex-post exercises, whenever possible, could offer a reality check, or validation, for this and other kinds of multisectoral analysis. Quality of available empirical data, on the other hand, is always one of the usual suspects. In our case, the regional SAM has been built using official data (regional input-output table and regional accounts) and only minor adjustments to purge the row of secondary productions of the input-output table have been performed.

## **6. FOOTNOTES.**

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2. Asociación de Industrias Químicas y Básicas de Huelva, Annual Report (1996) *Evaluación de los Efectos Derivados de la Actividad de las Industrias de AIQBH en el Sistema Económico Onubense en 1995*. Huelva.

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## 8. TABLES.

**TABLE 1A: Decomposition of impact indicator  $O_j$  on AIQBH.  
Standard endogeneity (28 sectors).**

Recipient sector	Direct (%)	Indirect (%)	Induced (%)	Total
1. Agriculture	44,12	14,71	41,18	0,0238
2. Cattle & Forestry	26,57	28,50	44,93	0,0207
3. Fishing	40,45	17,42	42,13	0,0178
4. Extractives	41,67	22,92	35,42	0,0048
5. Refineries	93,83	2,77	3,40	0,2058
6. Electricity	59,88	16,52	23,60	0,0339
7. Natural gas	17,07	23,58	59,35	0,0123
8. Water	26,27	21,20	52,53	0,0217
9. Mining, iron & steel industries	26,51	28,92	44,58	0,0083
10. Building materials	58,87	17,73	23,40	0,0282
11. Chemicals	95,83	2,23	1,94	0,1390
12. Metal products	97,17	0,97	1,86	0,2154
13. Machinery	38,89	19,44	41,67	0,0036
14. Automobiles	31,37	15,69	52,94	0,0051
15. Other transportation equipment	21,05	21,05	57,89	0,0114
16. Food products	21,46	39,02	39,51	0,0205
17. Textiles and leather	20,83	27,78	51,39	0,0072
18. Wood products	91,68	4,63	3,68	0,0950
19. Other manufactures	61,54	21,46	17,00	0,0247
20. Construction	51,41	24,42	24,16	0,0389
21. Commerce	14,74	20,53	64,74	0,0190
22. Transportation & communications	43,08	19,23	37,69	0,0260
23. Other services	26,70	20,39	52,91	0,0206
24. Commercial services	10,44	7,69	81,87	0,0182
25. Non commercial services	9,41	15,88	74,71	0,0170
Aggregate effects	73,57	9,17	17,26	1,0389

Source: Simulation output from SAMAND95 database.

**TABLE 1B: Decomposition of impact indicator  $O_j$  on AIQBH industries.  
Enlarged endogeneity (29 sectors): capital account.**

Recipient sector	Direct (%)	Indirect (%)	Induced (%)	Total
1. Agriculture	29,75	9,92	60,34	0,0353
2. Cattle & Forestry	17,30	18,55	64,15	0,0318
3. Fishing	26,87	11,57	61,57	0,0268
4. Extractives	28,99	15,94	55,07	0,0069
5. Refineries	90,19	2,66	7,15	0,2141
6. Electricity	46,77	12,90	40,32	0,0434
7. Natural gas	10,00	13,81	76,19	0,0210
8. Water	16,19	13,07	70,74	0,0352
9. Mining, iron & steel industries	17,19	18,75	64,06	0,0128
10. Building materials	46,11	13,89	40,00	0,0360
11. Chemicals	93,67	2,18	4,15	0,1422
12. Metal products	95,09	0,95	3,95	0,2201
13. Machinery	26,42	13,21	60,38	0,0053
14. Automobiles	19,51	9,76	70,73	0,0082
15. Other transportation equipment	12,44	12,44	75,13	0,0193
16. Food products	14,67	26,67	58,67	0,0300
17. Textiles and leather	13,04	17,39	69,57	0,0115
18. Wood products	87,80	4,44	7,76	0,0992
19. Other manufactures	51,18	17,85	30,98	0,0297
20. Construction	40,00	19,00	41,00	0,0500
21. Commerce	8,36	11,64	80,00	0,0335
22. Transportation & communications	29,79	13,30	56,91	0,0376
23. Other services	16,37	12,50	71,13	0,0336
24. Commercial services	5,31	3,91	90,78	0,0358
25. Non commercial services	5,00	8,44	86,56	0,0320
Aggregate effects	61,09	7,61	31,32	1,2513

Source: Simulation output from SAMAND95 database.

**TABLE 1C: Decomposition of impact indicator  $O_j$  on AIQBH industries.**  
**Enlarged endogeneity (29 sectors): external account.**

Recipient sector	Direct (%)	Indirect (%)	Induced (%)	Total
1. Agriculture	12,14	4,05	83,81	0,0865
2. Cattle & Forestry	6,46	6,93	86,60	0,0851
3. Fishing	8,23	3,54	88,23	0,0875
4. Extractives	1,92	1,05	97,03	0,1043
5. Refineries	67,84	2,00	30,15	0,2846
6. Electricity	19,47	5,37	75,16	0,1043
7. Natural gas	2,44	3,37	94,20	0,0862
8. Water	8,14	6,57	85,30	0,0700
9. Mining, iron & steel industries	2,21	2,41	95,38	0,0996
10. Building materials	16,08	4,84	79,08	0,1033
11. Chemicals	56,87	1,32	41,81	0,2342
12. Metal products	68,95	0,69	30,36	0,3036
13. Machinery	1,34	0,67	97,99	0,1046
14. Automobiles	1,59	0,80	97,61	0,1006
15. Other transportation equipment	2,83	2,83	94,34	0,0848
16. Food products	4,67	8,49	86,84	0,0943
17. Textiles and leather	1,54	2,06	96,40	0,0973
18. Wood products	46,89	2,37	50,74	0,1858
19. Other manufactures	13,68	4,77	81,55	0,1111
20. Construction	20,76	9,86	69,38	0,0964
21. Commerce	4,19	5,83	89,98	0,0669
22. Transportation & communications	13,18	5,88	80,94	0,0850
23. Other services	8,29	6,33	85,38	0,0663
24. Commercial services	3,01	2,22	94,77	0,0631
25. Non commercial services	2,75	4,65	92,60	0,0581
Aggregate effects	26,69	3,33	69,98	2,8632

Source: Simulation output from SAMAND95 database.

**TABLE 2A: Decomposition of output effect  $D_j$  on AIQBH firms.  
Standard endogeneity (28 sectors).**

<b>AIQBH firms in Sectors:</b>	<b>Direct (%)</b>	<b>Indirect (%)</b>	<b>Induced (%)</b>	<b>Total</b>
5. Refineries	60,94	12,50	26,56	0,0128
6. Electricity	4,55	4,55	90,91	0,0044
10. Building Materials	66,67	33,33	0,00	0,0003
11. Chemicals	50,98	15,69	33,33	0,0102
12. Metal products	70,91	12,73	16,36	0,0055
18. Wood products	48,39	16,13	35,48	0,0031
Aggregate effects	51,79	12,95	35,26	0,0328

Source: Simulation output from SAMAND95 database.

**TABLE 2B: Decomposition of output effect  $D_j$  on AIQBH firms  
Enlarged endogeneity (29 sectors): capital account.**

<b>AIQBH firms in Sectors:</b>	<b>Direct (%)</b>	<b>Indirect (%)</b>	<b>Induced (%)</b>	<b>Total</b>
5. Refineries	42,31	16,03	41,67	0,0156
6. Electricity	20,00	20,00	60,00	0,0010
10. Building materials	12,50	68,75	18,75	0,0016
11. Chemicals	42,98	13,22	43,80	0,0121
12. Metal products	35,14	6,31	58,56	0,0111
18. Wood products	36,59	12,20	51,22	0,0041
Aggregate effects	38,68	14,51	46,81	0,0455

Source: Simulation output from SAMAND95 database.

**TABLE 2C: Decomposition of output effect  $D_j$  on AIQBH firms  
Enlarged endogeneity (29 sectors): external account.**

<b>AIQBH firms in Sectors:</b>	<b>Direct (%)</b>	<b>Indirect (%)</b>	<b>Induced (%)</b>	<b>Total</b>
5. Refineries	50,25	9,80	39,95	0,0398
6. Electricity	52,56	19,53	27,91	0,0215
10. Building materials	31,68	2,67	65,65	0,0262
11. Chemicals	37,40	9,35	53,26	0,0599
12. Metal products	25,75	2,36	71,89	0,0466
18. Wood products	50,42	7,08	42,50	0,0240
Aggregate effects	39,50	7,89	52,61	0,2180

Source: Simulation output from SAMAND95 database.